



FMCG - Convenience Store Feature list

1 Point of Sale

- ❖ Sales - Keyboard entre / barcode scanner
- ❖ Air time
- ❖ Electricity
- ❖ Credit Notes

- ❖ Lay-bys
- ❖ Petty Cash
- ❖ Refunds



2 Customer Accounts

- ❖ Quotations
- ❖ Picking Slips
- ❖ Invoices
- ❖ Credit Notes



- ❖ Customer Apro
- ❖ Statements
- ❖ Interest Charge
- ❖ Customer Payments

3 Inventory Management

- ❖ Setup Product database for standard, serialized, assembly and non-inventory items
- ❖ Items can be marked as Returns (Empty Bottles)
- ❖ Inventory control for serial items
- ❖ Create, manage, build and break down, of Constructed Stock. (Hampers)
- ❖ 3 Prices List
- ❖ Embedded Barcodes
- ❖ Specials
- ❖ Stock Loss or Adjustments

- ❖ Create and manage assemblies at individual stores
- ❖ Barcode Printing
- ❖ 3 Drill Down Categories
- ❖ Size and Colour Matrix
- ❖ Pack Sizes
- ❖ Bill of Materials
- ❖ Stock Take
- ❖ Stock Running low will automatically pop up on the POS

4 Suppliers

- ❖ Purchase Order
- ❖ GRV (Supplier Invoice)

- ❖ Return to Supplier
- ❖ Supplier Payments

5 Reports

- ❖ Document Designs
- ❖ Barcode Printing
- ❖ Cash Reports
- ❖ Category Reports
- ❖ Discount Report
- ❖ Voids Reports
- ❖ Sales by Category
- ❖ Sales Rep Reports
- ❖ Performance Analysis
- ❖ Best Sellers
- ❖ Day End Summary
- ❖ Frequency Report
- ❖ Sell-off Ratios
- ❖ Bill of Materials

- ❖ Size / Colour Matrix
- ❖ Stock Movement
- ❖ Stock on Hand
- ❖ Stock Audit Trail
- ❖ Stock Transactions
- ❖ Stock Re-Order Report
- ❖ Tax Report
- ❖ Debtor Listings
- ❖ Debtor Balances
- ❖ Sales History
- ❖ Debtor Journal
- ❖ Outstanding Apros
- ❖ Picking Slips





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6 Security Management

- ❖ Assign security roles to users
- ❖ Biometric Support for Login in Positive Touch
- ❖ Sales person attachment to an individual store
- ❖ Print item and shelf labels for individual stores
- ❖ Define security roles and assign various rights to the roles

7 Pricing and Promotion Management

- ❖ Tax Exclusive / Tax Inclusive Pricing
- ❖ Period Discounts:
 - Pricelist Based
- ❖ Special Prices for Customers
- ❖ Discount Groups: Define discounts for Customers based on:
 - Items
- ❖ Fixed Price Promotions – Specials per Item

8 Loyalty Management

- ❖ Setup and manage multiple loyalty schemes which assign points on customer purchases
- ❖ Loyalty points can be redeemed
- ❖ Redeem loyalty points against new customer purchases

9 Handheld Devices

- ❖ Windows Tablets
- ❖ Yoco Card Machines
- ❖ Hand Scanner

10 Inventory Turns Report

- ❖ Calculate number of times an inventory is sold or used in a time period





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11 Cash and Till Management

- ❖ Create and track cash being disbursed and collected from each POS from the till
- ❖ Maintain opening balances for each POS
- ❖ Record Till Count variance
- ❖ Print Cash-In, Cash –Out & expense receipts
- ❖ Ensure till counts at various stages

12 Label Designer

- ❖ Design your own Item Label templates that can be saved and further used for printing Item Labels

13 Periodic Activities

- ❖ Create and track the cash being disbursed and collected from each POS from the start till end of each day
- ❖ Maintain opening balances for each POS and ensure till counts at various stages
- ❖ / Voucher/ Credit Note / Cash and Accounts
- ❖ Perform Cash In/Cash Out for the till at the POS
- ❖ Facility to book petty expenses at the POS
- ❖ Detailed Tender Counting for Credit Cards/ EFT

14 Contact Details

- ❖ Contact your re-seller
- ❖ <http://www.positive-sa.co.za/contact.aspx>
- ❖ Telephone: 072 596 5379 / 071 503 0163
- ❖ sales@positive-sa.co.za
- ❖ support@positive-sa.co.za

